## North Shore Community College

Forecast for FY2021
Based on December 2020

|  | \% | forecast to annual budget fav (unfav) | FY2021 <br> Annual Budget | FY2021 Forecast | $\begin{aligned} & \text { FY2020 } \\ & 12 \mathrm{mos} \\ & \hline \end{aligned}$ | forecast to prior year actual fav (unfav) | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues |  |  |  |  |  |  |  |
| Tuition and Fees | 2.8\% | 562,300 | 19,848,000 | 20,410,300 | 24,013,345 | $(3,603,045)$ | -15.0\% |
| Non-credit Programs | 30.2\% | 307,600 | 1,019,200 | 1,326,800 | 1,508,714 | $(181,914)$ | -12.1\% |
| Total Tuition and Fees | 4.2\% | 869,900 | 20,867,200 | 21,737,100 | 25,522,059 | $(3,784,959)$ | -14.8\% |
| Less: Waivers | 109.1\% | $(663,100)$ | $(608,000)$ | (1,271,100) | $(1,355,743)$ | 84,643 | -6.2\% |
| Net Tuition and Fees | 1.0\% | 206,800 | 20,259,200 | 20,466,000 | 24,166,316 | $(3,700,316)$ | -15.3\% |
| State Appropriation | 13.4\% | 2,856,541 | 21,298,100 | 24,154,641 | 23,713,111 | 441,530 | 1.9\% |
| State Fringe Appropriation | 14.4\% | 1,071,000 | 7,418,600 | 8,489,600 | 8,044,358 | 445,242 | 5.5\% |
| Bookstore Commission, net | -100.0\% | $(100,000)$ | 100,000 | - | 166,246 | $(166,246)$ | -100.0\% |
| Misc. Income / Recovery of Indirect | -35.5\% | $(165,000)$ | 465,000 | 300,000 | 561,460 | $(261,460)$ | -46.6\% |
| Total Revenues | 7.8\% | 3,869,341 | 49,540,900 | 53,410,241 | 56,651,491 | $(3,241,250)$ | -5.7\% |
| Expenditures |  |  |  |  |  |  |  |
| Wages |  |  |  |  |  |  |  |
| Full Time | 4.5\% | 1,181,254 | 26,429,254 | 25,248,000 | 25,822,471 | 574,471 | 2.2\% |
| Part Time | -31.5\% | $(408,000)$ | 1,295,000 | 1,703,000 | 1,928,690 | 225,690 | 11.7\% |
| Adjunct | -15.7\% | $(613,700)$ | 3,920,000 | 4,533,700 | 5,067,988 | 534,288 | 10.5\% |
| Subtotal Wages | 0.5\% | 159,554 | 31,644,254 | 31,484,700 | 32,819,149 | 1,334,449 | 4.1\% |
| Fringe Benefits and Related Costs | 10.0\% | 1,164,900 | 11,641,300 | 10,476,400 | 9,486,068 | $(990,332)$ | -10.4\% |
| Operating and Educational Costs | 5.6\% | 140,515 | 2,490,449 | 2,349,934 | 2,572,893 | 222,959 | 8.7\% |
| Outside Services | 23.4\% | 104,100 | 443,950 | 339,850 | 403,128 | 63,278 | 15.7\% |
| Technology, Software and support | -0.7\% | $(23,800)$ | 3,636,650 | 3,660,450 | 3,842,839 | 182,389 | 4.7\% |
| Utilities | 8.5\% | 86,300 | 1,011,800 | 925,500 | 938,537 | 13,037 | 1.4\% |
| Building and Land Maintenance | 10.1\% | 67,900 | 674,900 | 607,000 | 542,636 | $(64,364)$ | -11.9\% |
| Space Rental | 17.1\% | 37,000 | 217,000 | 180,000 | 212,974 | 32,974 | 15.5\% |
| Total Operating Expenses | 3.4\% | 1,736,469 | 51,760,303 | 50,023,834 | 50,818,224 | 794,390 | 1.6\% |
| Net Operating Income before Other | -252.6\% | 5,605,810 | $(2,219,403)$ | 3,386,407 | 5,833,267 | 2,446,860 | 41.9\% |
| Debt Service | -0.1\% | $(1,422)$ | 1,108,523 | 1,109,945 | 1,168,727 | 58,782 | 5.0\% |
| Net Operating Income before Grants | -168.5\% | 5,607,232 | $(3,327,926)$ | 2,276,462 | 4,664,540 | 2,388,078 | 51.2\% |
| Other Financial Items |  |  |  |  |  |  |  |
| Grant and Contract Revenue | 9.3\% | 1,421,887 | 15,223,393 | 16,645,280 | 19,253,365 | 2,608,085 | 13.5\% |
| Cares, H S I and Geer | 93.6\% | 2,175,193 | 2,324,807 | 4,500,000 | - | $(4,500,000)$ | 0.0\% |
| Grant and Contract Revenue | 20.5\% | 3,597,080 | 17,548,200 | 21,145,280 | 19,253,365 | $(1,891,915)$ | -9.8\% |
| Financial Aid Expenses | 3.0\% | 281,080 | 9,500,000 | 9,781,080 | 10,897,818 | 1,116,738 | 10.2\% |
| Grants Expenses |  |  |  |  |  |  |  |
| Federal | 148.3\% | 4,038,507 | 2,723,393 | 6,761,900 | 3,630,475 | $(3,131,425)$ | -86.3\% |
| State | 73.4\% | 1,727,200 | 2,352,000 | 4,079,200 | 3,911,197 | $(168,003)$ | -4.3\% |
| Private | -19.3\% | $(124,900)$ | 648,000 | 523,100 | 813,875 | 290,775 | 35.7\% |
| Grants and Contract Expenses | 98.6\% | 5,640,807 | 5,723,393 | 11,364,200 | 8,355,547 | $(3,008,653)$ | -36.0\% |
| Savings |  | $(2,324,807)$ | 2,324,807 | - | - | - |  |
| Use of Reserves |  | $(1,003,119)$ | 1,003,119 | - | - | - |  |
| Net Income |  | 2,279,306 | - | 2,276,462 | 4,664,540 | 2,388,078 |  |

